



**June 4 - 7, 2018**  
**Marriot Omaha Downtown**  
**Learn | Connect | Grow**

## **Travel Reimbursement Requirements for the 2018 SMS Sales Forum**

Travel reimbursement is available for Sales Forum attendees who meet the following requirements for issued production between June 15, 2018 and December 15, 2018:

**Life Insurance** — \$15,000 of annualized target or commissionable premium, or \$350,000 of single premium life purchase payments

**Long-Term Care** — \$15,000 of annualized target/commissionable premium, or \$350,000 of asset-based LTC purchase payments

**Annuities** — \$350,000 of purchase payments

**Medicare Supplement** — 50 applications or \$100,000 in annualized premium

**Dental** — 50 applications

### **Additional Information**

- Business must be submitted after June 15, 2018 and issued (commissions paid) by Dec. 15, 2018
- Production from a combination of the products above could be used to qualify for the reimbursement
- Reimbursement for air travel is capped at \$500 per eligible producer
- If traveling by car, we will use the current IRS mileage rate up to a total of \$500 per eligible vehicle

**When seeking reimbursement, please send a copy of your flight itinerary showing the amount paid to Pam Horihan at [pam@seniormarketsales.com](mailto:pam@seniormarketsales.com) or fax to Pam at 402-397-0455.**